



BROWNS.

CARMEN A. POLICY
President and CEO

Mr. Nancy Panzica
Panzica Construction Company
735 Beta Drive
Mayfield Village, OH 44143

Dear Mr. Panzica:

I would like to take this opportunity to express to you and your entire organization how impressed The Cleveland Browns are with the construction management services Panzica Construction Company has provided at both the Browns stadium downtown, and our headquarters and training facility in Berea.

It seems that nearly every project you have managed for us has been driven by tight schedules and important deadlines and Panzica has met those goals on every occasion. Grid Iron Square at the stadium was completed the day of our pre-season opener in 2000, the completion of the escalator addition was critical to our 2001 season, and the recent additions and renovation at the headquarters and training facility were critical to the start of this year's season.

On behalf of the entire Cleveland Browns organization, including our staff, players, and fans, I would like to congratulate and thank you for "several" jobs well done. It is your organization's commitment to excellence and stellar service that has convinced us to continue using your firm for our construction projects.

Very truly yours,

Carmen A. Policy

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CLEVELAND BROWNS

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